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Traded markets
increase
Gas Supply Security

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European Federation of Energy Traders



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Completion of the single European market is strenghtening gas supply security



- Harmonised regulatory framework for the whole EU/regions
- National legislation allowing the market to respond
- Physical and contractual flows must be possible, and known.
- Transparency (price, capacitiy,...) is needed for liquid traded markets and is the basis for sound investment decisions
- Regional TSO integration is key for using existing capacities efficiently

Where there were physical connections, markets tended to cope better with this supply disruption



- In NW Europe gas flows increased towards the SE. Markets remained calm
- In SSE region the Austria the balancing market operated successfully
- However, price response was opaque and not as expected in a fully liberalized market. CEGH was shut down, leaving many market participants with commercial and physical challenges to fulfill their obligations.
- No information on short term prices was easily available in SSE. This
 prevented many actors from helping out.
- Entry/Exit systems and virtual embedded Hubs have proven to be more resilient.

Multi TSO integration is necessary

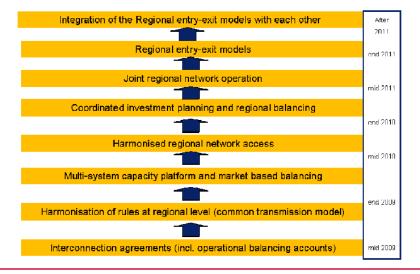


- Despite the lessons from 2006, TSO coordination has not improved sufficiently.
- Several user associations have called for stronger system integration
- EFET and GEODE issued a joint letter, supported by other associations during the Madrid Forum, including a time table and a phased approach.

Regional Network Integration (RNI) – Why? Physical capacity from source to consumer? Fewer systems, more clarity and predictability Transport cost/availability known at point of supplier's decision on where to source gas? Flows are netted automatically with RNI. Historically, investments by international (multi-cross-border) consortia / cooperation. Gas already flows over borders, we need a transparent supranational coordinated approach. Aim that some different supply sources must potentially arrive in each area – security of supply needs physical interconnection and (at least) regional system management



A potential timetable could be the following:



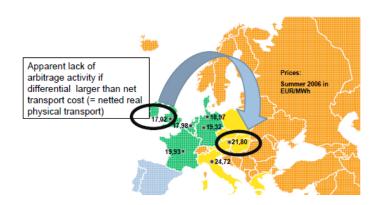
Transparent liberalised market increases SoS



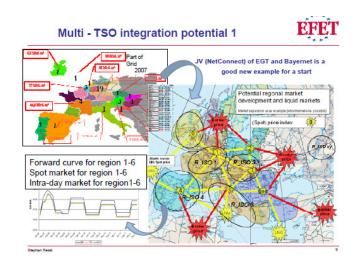
Transparent markets (prices, capacities, system status) automatically help security of supply as higher short term prices attract different gas providers as well as freeing up existing flexibilities within contracts.

Market pricing in EU - arbitrage 2



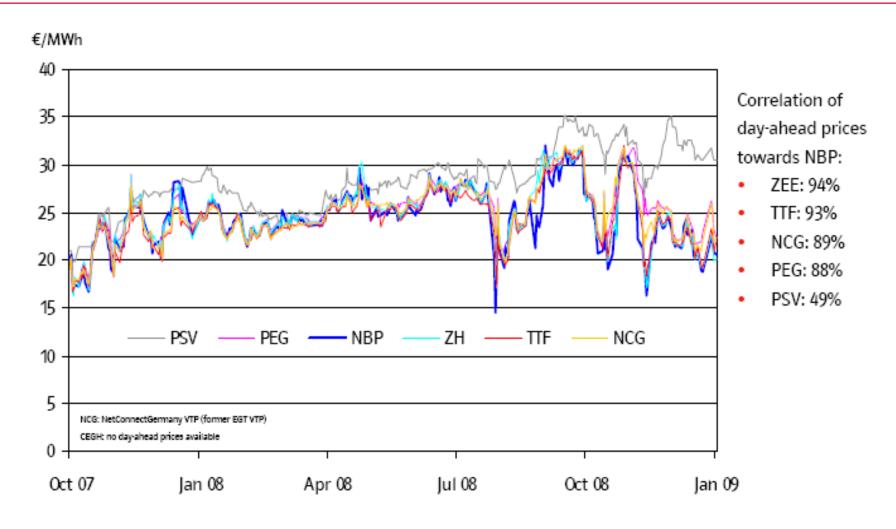


- The European market offers sufficient flexibilities from other sources including LNG to at least reduce significantly the supply risk exposure.
- This is possible to the extent of physical connection and interoperability. SSE markets are mostly small markets, so volumes are not so large compared to the rest of European market.



Improving liquidity and gas supply security. In NW Europe, hub prices are well correlated



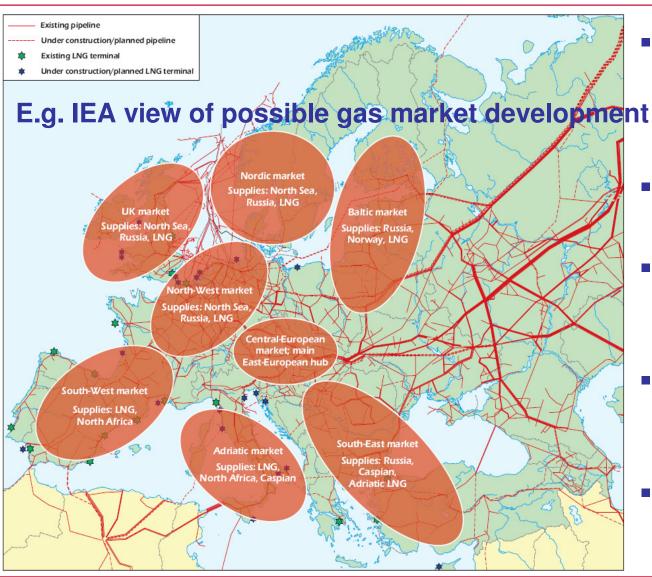


Source: Eon Energy Trading

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Improving liquidity and gas supply security. Gas trading may well retain a regional element



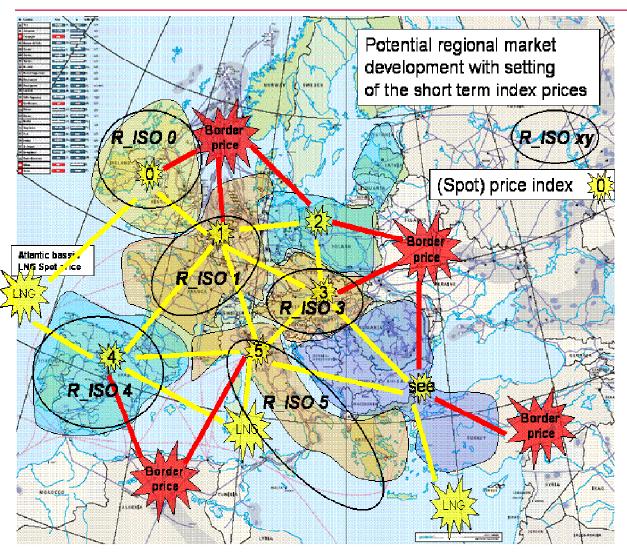


Large (virtual or physical) trading hubs
 are needed for sufficient liquidity.

- Gas takes far longer to travel than electricity
- High economic cost of full interconnection across whole of EU.
- EU gas market will be a series of 'pools' rather than a 'copper plate'
- LNG links some pools, as well as pipelines

Improving liquidity and gas supply security. Different EU gas prices within regional grids?





- Transparent price differential brings incentives to ship gas
- Regional System Operators know the available capacities
- Investments can be made with a regional/European overview and dimension
- More effective than static and national measures
- Access to flexibility fromother sources, incl. LNG, even for SSE









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